

UPMG 2017: Going the “Magnificent Mile” to improve your Supply Chain”**Strategic Solutions – Talent Management – Process Excellence**

September 17 – 19, 2017

INTERCONTINENTAL CHICAGO MAGNIFICENT MILE**Address:** 505 N. Michigan Ave. Chicago, IL 60611**Phone:** 312-944-4100

DATE/TIME	SESSION INFORMATION
Sunday, September 17, 2017	
6:30 a.m. – 3:00 p.m.	UPMG Charity Golf Tournament at Harborside International Golf Center
4:30– 5:00 p.m.	Chair's Reception for First Time Participants
5:00 – 6:30 p.m.	Welcome Reception - Sponsored by ADTRAV
Monday, September 18, 2017	
7:00 – 8:00 a.m.	Continental Breakfast
8:00– 8:30 a.m.	OPENING REMARKS, WELCOME TO CHICAGO AND CHECK PRESENTATION TO LaRabida Jim Gregory , Exelon, Chair of UPMG Terry Donnelly , Chief Operating Officer, ComEd
8:30 – 9:30 a.m.	KEYNOTE THE END OF THE WORLD...AND OTHER OPPORTUNITIES Conflicts Russian, Middle Eastern and Asian are about to trigger the greatest energy crisis in history. Dozens of countries are slipping into deflationary spirals from which there is little hope of escape. And America's swerving into demagogic populism will unhinge its entire alliance network. The world as we know it is in its final days. Find out how and why it all came to be, how and why it is all falling apart. But most of all find out how the world's end heralds the greatest expansion in American power and security in the history of the Republic. Peter Zeihan , Geopolitical Strategist and author of <i>“The Accidental Superpower”</i> and <i>“The Absent Superpower”</i>
9:30 – 9:45 a.m.	Networking Break
9:45 –11:00 a.m.	CPO Roundtable - Focus on Corporate Responsibility David O’Brien , Senior Vice President & Chief Supply Officer, Exelon Laura Green , Vice President – Supply Management, Tennessee Valley Authority
11:00 – 12:00 a.m.	New Technology Sourcing (Challenges/Futurist)
12:00 – 1:30 p.m.	LUNCH - ON YOUR OWN
1:30 –2:15 p.m.	

<p>CONCURRENT SESSIONS</p>	<p><u>Session A -</u> Best Practices/Contract Models/EPC Contract Models</p>	<p><u>Session B</u> Workforce Planning/Development & Recruiting/HR</p>
<p>2:15 – 2:30pm Networking Break</p>		
<p>2:30 – 3:15 p.m.</p>		
<p>CONCURRENT SESSIONS</p>	<p><u>Session C</u> Effective TCO Models/Should Cost Models:</p> <p>This session will address key terms for effective EPC contracts. We will also discuss best practices for managing the EPC relationship to optimize the value of the negotiated contract.</p>	<p><u>Session D</u> Telemetrics – Let your driving do the talking</p> <p>This must-attend interactive session will provide you with a better understanding of telemetrics and how it improves driving safety and provides cost benefits. It will explore ease of implementation as well as available alerts and reporting capabilities that can improve your bottom line.</p> <p>Matthew Tassone, Director – Supply Operations, ComEd</p>
<p>3:20 – 4:10 p.m.</p>		
<p>CONCURRENT SESSIONS</p>	<p><u>Session E</u> Challenges & Opportunities with Contingent Labor</p> <p>The landscape in which we manage contingent labor is evolving, and we must adapt and change with it. Join AEP, PG&E and TVA program leaders to discuss how they are managing to marketplace trends and regulatory requirements to continue evolving their respective programs.</p> <p>Summer Moses, Senior Contract Analyst, American Electric Power, Linda Winter, Director, Corporate Services Sourcing, Pacific Gas & Electric Collins Bishop, Senior Contract, Tennessee Valley Authority</p>	<p><u>Session F</u> Cyber Security and Third Party Risk Management</p> <p>The task of managing risk has never been more complex or important. Threats to our business come in many forms and are not always obvious. This session will explore the critical partnerships and touch points of procurement, legal and cyber security and how they impact the effectiveness of your businesses risk profile.</p>

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4:15 – 6:15p.m.

Supplier Networking Display and Reception – Sponsored by SAP Ariba

May 5, 2017

DATE/TIME	SESSION INFORMATION	
Tuesday, September 19, 2017		
7:00 – 8:00 a.m.	Continental Breakfast	
8:00 – 8:05 a.m.	OPENING REMARKS from Jim Gregory, UPMG Chair	
8:05 – 8:45 a.m.	Micro-grids: Changing the Electric Utility Landscape Thomas R. Kellogg, Executive Vice President – Business Development, PowerSecure, Inc.	
8:50 – 9:35 a.m. CONCURRENT SESSIONS	<u>Session G</u> Realizing Value of Sustainability through the EUISSCA EUISSCA (The Alliance) is the leader in developing voluntary consensus standards for electric utility supply chain sustainability. Through its efforts, the Alliance is driving a deeper understanding of successful practice around sustainability across the supply chain. In this presentation, you will hear from: An Alliance representative on how the industry has evolved over the last three years; a utility on the key success factors in realizing value from sustainability; and, a supplier on how sustainability is affecting their business. Bill Gallagher , Director of Strategic Sourcing for Utility Materials at Exelon Tony Tomczak , Executive Director of Corporate Services and Chief Procurement Officer at DTE Energy, EUISSCA Chair	<u>Session H</u> Utility Metrics
9:35 – 9:45 a.m.	Networking Break	

9:45 – 10:30 a.m.	Industry Best Practices
10:30 – 11:30 a.m.	<p>How to Reach Inventory Utopia: Challenges, Current state, Phases of Change & Future state</p> <p>During this session, you will hear from Oniqua and two industry professionals that will share how industry, Tennessee Valley Authority, and Duke Energy are moving towards inventory optimization. There has been a realization that carrying costs of aged inventory and inventory growth are both negatively impacting the business bottom line during a time of flat load growth. A paradigm shift has occurred at the leadership level that is pushing forward new ideas and adoption of better inventory management methods throughout the utility industry.</p> <p>Steve Sotwick, Vice President Business Development – Utilities, Oniqua Intelligent MRO Robert Morris, Senior Manager, Nuclear Materials Russell Wilkenloh, Manager, Inventory Optimization/Asset Recovery, Duke Energy</p>
11:30 – 12:15 p.m.	<p>Benchmarking</p> <p>The UPMG Supply Chain Benchmarking Study is the only comprehensive supply chain benchmarking study that is conducted by and for the utility industry. Now in its 15th year, the study features many of the companies attending this year's conference. During this presentation, you will learn how the study is conducted and what type of information is generated and documented. You will also get a feel for some of the trends that have been identified from the data gathered each year. There is little doubt that every utility attending this conference could benefit from participating in the annual UPMG Supply Chain Benchmarking Study.</p> <p>Jack Cusack Vice President Applied Energy Group, Inc.</p>
12:15 – 2:00 p.m.	<p>LUNCH – Sponsored by AGT Global Logistics</p> <p>Jim Gregory announces UPMG2018 Keynote - Stedman Graham, Bestselling Author, Educator and Entrepreneur</p>
2:00 – 2:45 p.m.	University of Loyola – Supply Chain Student Case Study Presentation
2:45 – 3:45 p.m.	Closing Speaker
3:45 – 4:00 p.m.	<p>Closing Comments Jim Gregory</p>

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5:00 – 7:00 p.m.

UPMG & ISM-CU Closing Networking Event - Sponsored by MacLean Power Systems and WESCO Distribution Inc.

For more information concerning Wednesday’s events, contact Amy Miller @ amiller@azgt.coop

DATE/TIME	SESSION INFORMATION
Wednesday, September 20, 2017	
7:30 – 8:00 a.m.	ISM-CU Continental Breakfast
8:00 – 8:30 a.m.	ISM-CU Annual Meeting
8:30 – 11:30 a.m.	ISM-CU Roundtables: Generation and Transmission/Distribution